

W. C. ALLEN BUYS OUT BUSINESS ASSOCIATE

E. N. Smith Sells Interest in Smith and Allen Co., Music Concern.

Through the reorganization of the Smith & Allen company W. C. Allen has arranged to take over the interests of E. N. Smith. The company will remain in its present beautiful quarters, 309-311 West First street, and Mr. Allen will be president and general manager.

The efficiency and service of the store is being increased and improved. While the policy will be prompt, courteous service to all, one price to all, with uniform, large inducements for cash.

The other men so well known in connection with the store will be found in their usual positions. L. A. Dunaway is at the head of the sales department and O. W. Stoelting has charge of the tuning and repair work.

The firm is now planning a piano sale on a very extensive scale, as their warerooms are overstocked and it is their intention to have only new, fresh goods to offer the public when the fall season opens. This sale promises to be a big thing in the business life of Duluth for the next month, and its advertising and methods have been approved by the postal authorities and by the Duluth Advertising club, which means that there can be nothing but straight facts in connection with it.